SPONSOR & EXHIBITOR PROSPECTUS

The Next Economy Is Connected

Infrastructure. Opportunity. Connection.

Connect with the people
building the infrastructure
that enables the next economy.

AUGUST 16-18, 2027

Sheraton Downtown Denver Hotel

DENVER, CO



01 / THE NEXT ECONOMY

Infrastructure enables what comes next.

Mountain Connect brings a national perspective to the infrastructure and relationships that enable economic opportunity.

Broadband is a foundation for the next economy. The networks we build and the connections we make shape how businesses operate, how communities participate, and how opportunity reaches more people.

THE FOUNDATION

Broadband expertise

Connect with operators, community leaders, and ecosystem partners working to advance connectivity across the United States.

THE DIRECTION

Infrastructure enabler

Explore how connected infrastructure supports economic activity. Bring your expertise into conversations about the needs, partnerships, and opportunities ahead.

Your role in the conversation

Build relevant relationships, share expertise, and put your organization alongside the people advancing connected infrastructure.

02 / MOUNTAIN CONNECT IN NUMBERS

Relationships backed by real participation.

2026 RESULTS

Attendance

940 Attendees

2026 RESULTS

Who Attends

ISPs & Network Operators	19%
Gov't & Communities	15%
Vendors & Finance	42%
Other Organizations	24%

2026 RESULTS

Meetings Held

745 Completed Meetings

2026 RESULTS

New Project Value

Over $3.1 Billion in Hosted Buyer Program

THE PEOPLE BEHIND THE CONNECTIONS

Operators, community leaders, and ecosystem partners come together around the work of advancing connectivity and outcomes.

03 / DESIGNED FOR CONNECTION

Five ways to make a relevant connection.

From purposeful introductions to conversations on the expo floor, Mountain Connect puts relationships at the center of the experience.

01 Hosted Buyer

Buyer-approved, pre-scheduled meetings with qualified ISP buyers.

02 Braindate Lounge

A concierge lounge for topic-led conversations and relevant connections.

03 Curated executive roundtables

Focused conversations that bring leaders together around industry challenges.

04 AI matchmaking

Discover relevant connections through AI-supported matchmaking.

05 Networking-focused expo

Vendor visibility and natural networking zones.

04 / SPONSORSHIP

Choose your presence. Build your relationships.

Nine conference sponsorship options combine event visibility, conference access, and package-specific benefits.

Sponsorships	Investment	Conference Passes
Conference Host	$50,000	15
Corporate Host	$40,000	12
Meal Sponsor	$25,000	10
Exhibitor Reception	$20,000	10
Platinum	$10,000	6
Gold	$7,500	4
Emerald	$5,000	3
Bronze	$4,000	2
Collaborator	$3,000	1

All nine packages include logo placement in event emails, logo and website-link promotion, pre-event social promotion, a post-event attendee list, post-event social promotion, and continued post-conference advertising.

See the Sponsor & Exhibitor Rate Guide for all package benefits and availability. Terms and Conditions are provided in the separate document.

05 / BUYER-APPROVED MEETINGS

Relevance starts with buyer choice.

Connect with ISP buyers who have purchasing authority or direct influence, active network build plans within twelve months, a defined budget or funding source, and clear solution interests.

Host Packages	Investment	Meetings*	Available
Premier	$20,000	10	3
Preferred	$15,000	8	6
Core	$10,000	6	10

Premier: Buyer first-look, priority matching consideration, and curated matchmaking.
Preferred: Priority matching consideration and curated matchmaking.
Core: Curated matchmaking.

**All meetings are buyer-approved. Buyers are matched with sponsors and meetings are pre-arranged and mobile app calendars filled for both parties. Sponsor benefit inclusions appear in the Sponsor & Exhibitor Rate Guide.*

06 / PEER & EXECUTIVE EXCHANGE

Give conversations a place and a purpose.

Connect around shared interests, relevant expertise, and the challenges facing connected infrastructure. Create better outcomes!

BRAINDATE LOUNGE / $25,000 / 1 AVAILABLE

Topic-led connections

A concierge lounge where the sponsor and participants select topics and connect with relevant attendees. Support an experience built around conversation and peer exchange. Sponsorship package details are available upon request.

CURATED EXECUTIVE ROUNDTABLES

Focused discussion

Host a roundtable to build stronger connections and facilitate discussion of industry problem-solving topics. **Explore the roundtable opportunity with Mountain Connect as part of your sponsorship conversation.**

07 / NETWORKING-FOCUSED EXHIBIT HALL

Show your solutions. Start a conversation.

An Exhibit Hall that supports easier navigation, stronger vendor visibility, and natural networking zones.

Deluxe Booth

$8,500

10 ft deep x 20 ft wide

3 conference passes

15 available

Standard Booth

$5,500

8 ft deep x 10 ft wide

2 conference passes

64 available

Every booth includes

Logo and link on the website; pre-event social promotion; attendee-list access; event social promotion; and a logo in the conference app.

08 / EXTEND YOUR PRESENCE

Sponsor the moments that bring people together.

Choose a dedicated experience or add a visible touchpoint to your conference participation.

HOSTED BUYER

Lounge / $10,000

1 available. Includes 1 hotel room for 2 nights and 2 conference registrations.

HOSTED BUYER

Reception / $15,000

1 available. Includes 1 hotel rooms for 2 nights and 3 conference registrations.

EVENT EXPERIENCE

Wellness Lounge/ $7,500

1 available. Package details furnished upon request.

EVENT VISIBILITY

LED screen / $12,000

Exhibit Hall LED Screen Sponsor: 1 available. Package details furnished upon request.

Additional options include the Hosted Buyer welcome gift, conference app, lanyards, bags, hotel branding, and golf sponsorships. ***See the complete Sponsor & Exhibitor companion rate card.***

Be part of what connection makes possible.

Bring your expertise. Meet relevant people. Advance the conversations that connect infrastructure to economic opportunity. CREATE BETTER OUTCOMES

1 / Choose your opportunity

Select a conference sponsorship, exhibit space, or dedicated experience.

2 / Connect with Mountain Connect

Discuss availability, package details, and your participation.

3 / Reserve your place

Complete the agreement with reference to the separate Terms document.

Please contact Jeff Gavlinski for more details: jeff@mountainconnect.org